


GERMAN - CHILEAN COLLABORATION CALLING FOR APPLICANTS



CORFO



Supported by:
 Federal Ministry
for Economic Affairs
and Climate Action

on the basis of a decision
by the German Bundestag

Proposed agenda

CORFO's Strategy

Matching grant: Crea y Valida - ZIM

Further activities

**CREA Y VALIDA
- ZIM**

FINANCIAL INSTRUMENT

•CORFO and the Federal Ministry for Economic Affairs and Climate Action of the Federal Republic of Germany partnered to call applicants for a collaborative projects of R+D+I between Chilean and German companies under the guidelines of Corfo's InnovaChile and the "Central Innovation Program for small and medium-sized companies" (Zentrales Innovationsprogramm Mittelstand, ZIM) program from Germany.

We are looking to enhance the collaboration between Chilean and German Companies through a R+D+i joint project, promoting its internationalization and allowing it, at the same time, the exchange of knowledge and learn between the companies.

APPLICATION DEADLINE

31
JULY | **2024** | **17:00**
CL TIME

GOALS

Supporting the development of improved or new products (goods or services), and processes requiring R+D, from an initial stage until its technical certification for a certified productive or commercial stage, strengthening the capacities to innovate of the company.

3 STAGE APPLICATION PROCESS



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1

Project
profile

06/15/2024

2

Summary of the joint
proposal and Consortium
Agreement Draft

07/31/2024

3

Collaborative
R+D+i Project

07/31/2024



- Project profile is optional through Charly.io
- Joint proposal and consortium agreement draft are mandatory requirements for the final application
- Applications without completing stage 2, will not be eligible for stage 3

PROJECT PROFILE



on the basis of a decision
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While it is optative, Chilean companies could send their project idea to be developed with German companies to help them to identify if the idea fits within the call

CONTENT

- General information of the project
- Market, and technological area
- Name of the project
- Contact details (name, email address, telephone number)
- Goal of the project
- Explanation of the new product, process or service
- R+D component of the project
- State of art of the technology
- Business plan
- Activities by partner

RESULTS

- Deadline: June 15th, 2024
- 14 days for feedback
- InnovaChile will provide comments and suggestions to enhance the applications

SUMMARY OF THE JOINT PROPOSAL AND CONSORTIUM AGREEMENT DRAFT



- Mandatory stage for Chilean and German companies. In English, they should present a Summary of the Joint Proposal together of a general presentation of the project through [the application website](#)
- It must be presented the Consortium Agreement Draft, which it will regulate the terms and conditions of the collaboration between the Chilean side and the German side. It can be done in a free format based on the guidelines of Crea y Valida.

CONTENT: : Joint Summary Proposal

- General description of the project
- Applicants should identify all activities and involved companies in the project (type of organization, description of each participant with its experience, contribution to the project)

CONTENT: Consortium Agreement Draft

- Participants of the project
- Goals
- Clause that shows partners accept all of them to be involved
- Property rights agreement

- **Deadline: July 31st, 2024**

COLLABORATIVE R+D+I PROJECT



- **Mandatory stage.** Those Chilean Companies that fulfill the Stage 3 requirements of stage 2, will be allowed to present their R+D+i joint project together with German Companies, through the instrument Create and Validate, which will fund the projects successfully selected.

PROSPECTIVE APPLICANTS MUST:

- **Constituted legal entity in Chile:** 24 months or older and one selling over the last 24 months at least.
- **German partner**
- **Associated and/or Collaborative entities (optional)**

- **Deadline: July 31st, 2024**



SCOPE

- Supporting the development of improved or new products (goods or services), and processes requiring R+D, from an initial stage until its technical certification for a certified productive or commercial stage, strengthening the capacities to innovate of the company.

EXPECTED RESULTS

- New and improved products or processes requiring developed R+D
- Introductory market proposal of the good or process
- Improved innovative technical skills of the company





- The collaborative project must have a Chilean company as a beneficiary and a German company, at least, according to the requirements of the Federal Republic of Germany. The entities must be independent between each other.
- Chilean and German regulations allow the participation of research centers and companies in the proposal.
- **The project must be in accordance with:**
 - New or improved products (goods or services) and processes of industrial application developments, that are based on the international art.
 - Must show an obvious advantage and a valuable differentiate proposal of the cooperation between the participants from both countries.

BALANCED TECHNOLOGICAL CONTRIBUTION



- The project must show a balanced technological contribution from the participants from both countries and must be equally significant for all the participants. The balanced contribution is in relation to month-person:
 - In a two-company project, none of them could contribute more than 70.00% of the total month-people.
 - In a three-company project, none of them could contribute more than 50.00% of the total month-people.
- All other involved organizations cannot contribute more than more than 50.00% of the total month-people.
- According to the requirements of the subsidy, the applied proposal must have 50.00% of its application in Chile. More than 50,00% of the cost of financed activities by the subsidy must be in tune with the executed activities in Chile.



CO-FUNDED

- **Up to \$220.000.000 CLP/EUR 211.000**
- Depends on the size company
Small up to 80%
Medium up to 60%
Large up to 40%

10% more Gender Incentive

WHAT CAN YOU FINANCE?

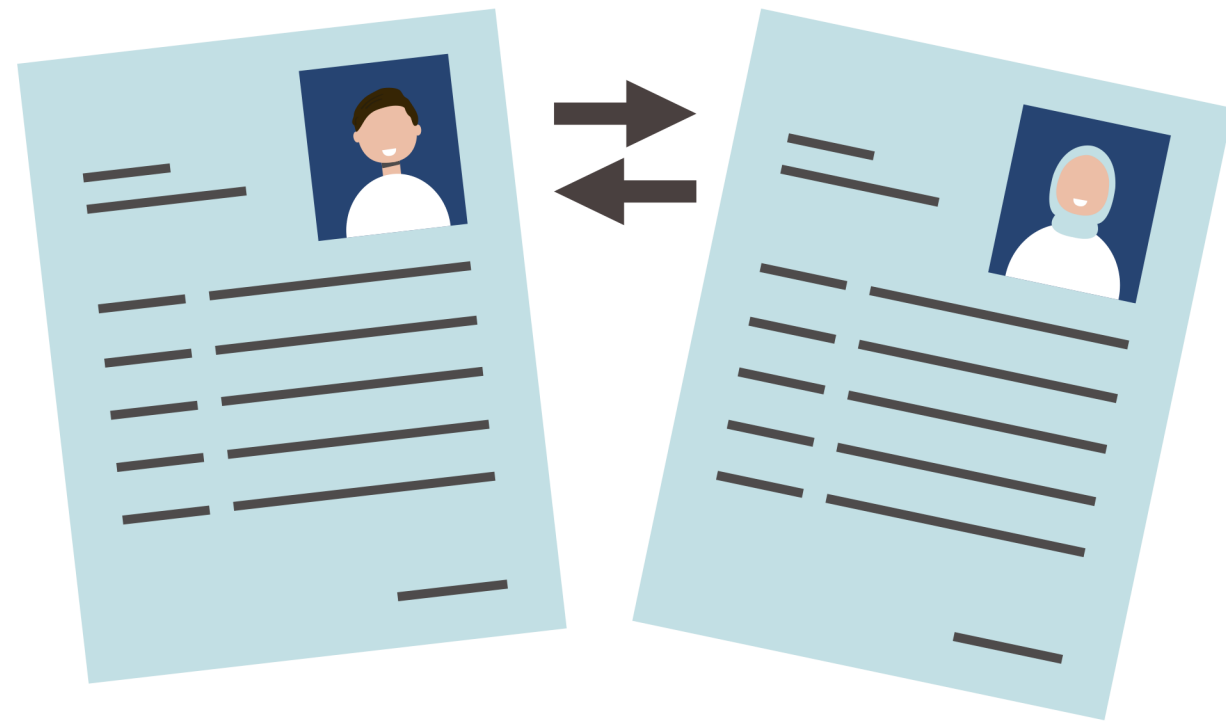
- Human Resources: remunerations and/or fees for pre-existing and/or new personnel.
- Hiring of 1 or more Collaborating Entities, for collaborative projects minimum **30% of the total cost.**
- Activities necessary for:
 - The development of the prototype.
 - The protection of intellectual and industrial property.
- Technical validation on a productive and/or commercial scale.
- Investment costs: **30% of the grant**
- Administration Expenses: **10% of the grant**

EVALUATION



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CRITERIO	%	SUBCRITERIO	%
Problem, challenge and opportunity	20	Diagnosis	10
		Targeted Market	10
Solution proposal	40	Methodology	20
		Novelty level	10
		Distinguishing and R+D activities	10
Market and productive implementation proposal	20	Impact	10
		Scalability	10
Human Resources	20	Beneficiaries, associates y collaboratives entities	20



- Matchmaking for german and chilean companies. (Limited spots. Companies must qualify)
- Language: english
- Project Profile Workshop
- Stage 2 workshop with Stefan Metz

REQUEST FOR INFORMATION

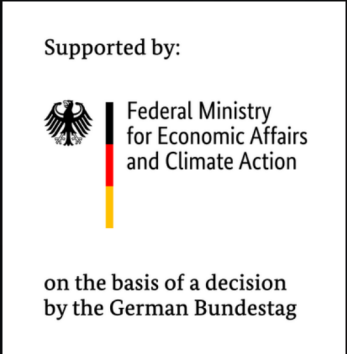
Form that provides a brief idea of your collaborative project to be developed by a Chilean prospective applicant who seeks for a project partner to execute an R+D+i project.

LINK: <https://forms.office.com/r/zDRsEEuxXn>

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FOR INQUIRIES, PLEASE CONTACT
US AT
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