



José Miguel Benavente
Executive Vice President and CEO
Chilean Economic Development
Agency (CORFO)

May 2025

International Call

for Specialized Producers of Lithium Products with Added Value



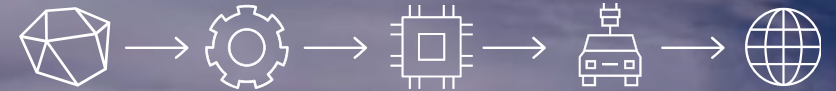


National Lithium Strategy

The **National Lithium Strategy** aims for the State to support the entire lithium production cycle, from exploration and extraction to value addition, based on the **principle of virtuous public-private collaboration**.

It seeks to **promote research for better protection of salt flats, generate lithium products with added value, and foster the participation and involvement of local communities**.

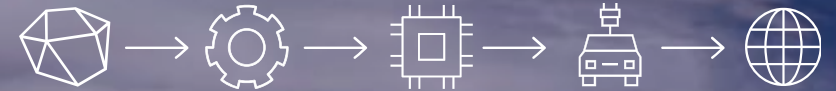
The technological innovation associated with this task will allow us to move towards a **more sustainable, robust and diverse economic development**.





Chile as a Strategic Partner

- Chile is the country with the **largest lithium reserves in the world**, with 33% of the global total (9.3 million tons). Chilean LCE exports represent 30% of the global lithium chemicals market.
- Chile has over 30 years of experience producing **high-quality lithium compounds**, with some of the lowest and most competitive extraction costs worldwide.
- The demand for lithium is forecast to show **positive and extended growth over time**. The Chilean Copper Commission (COCHILCO) predicts a 15.5% compound annual growth in lithium demand by 2035.
- This increase is driven by the **development of electromobility**. Electric vehicles represented 60% of lithium consumption in 2021 and are expected to reach 83% by 2035.





Chile as a Strategic Partner

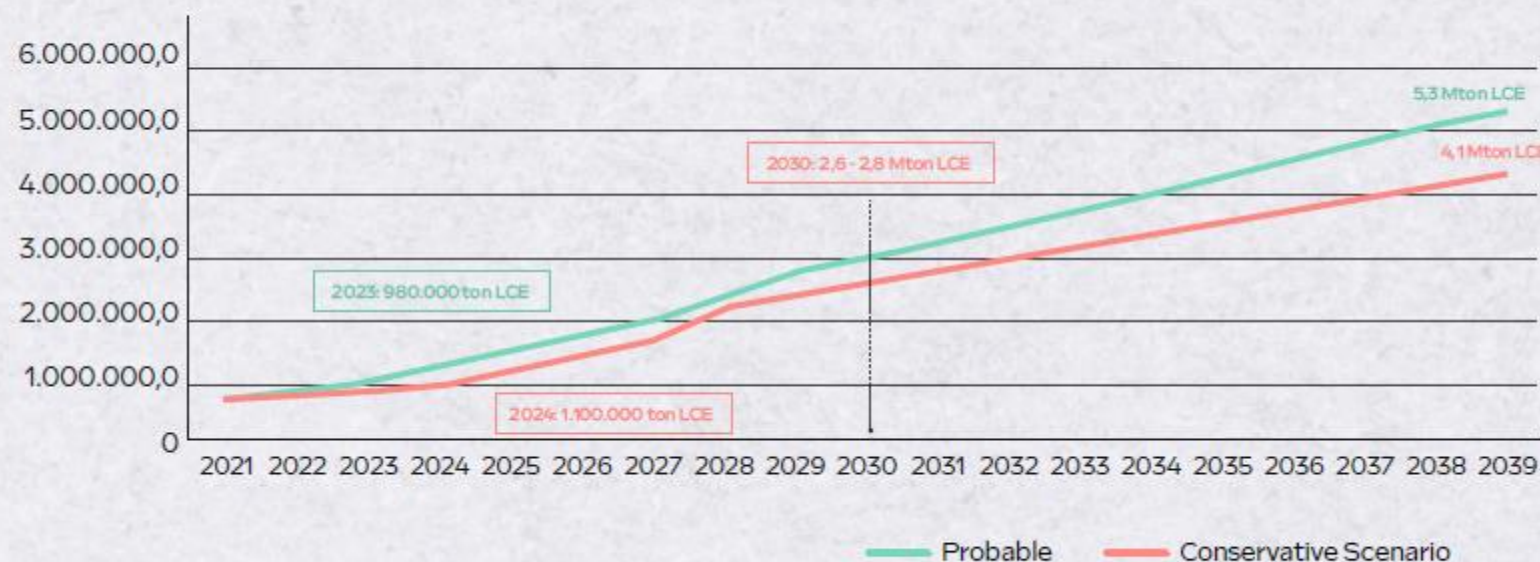
- ✔ Political and economic stability
- ✔ Clear regulatory framework
- ✔ Free trade agreements with major global markets
- ✔ Access to renewable energy at competitive costs
- ✔ National decarbonization policies
(*carbon neutrality goals by 2050*)



A growing Lithium Market

- **Current demand estimate:**
1,200,000 – 1,500,000 tons of LCE (2025).
- **2030 projection:**
1.7 – 2.5 million tons of LCE.
- Market estimate valued at US\$15 billion by 2025 and growing!

Lithium Chemicals Demand and Forecast to 2039, Tons LCE





Why Corfo?

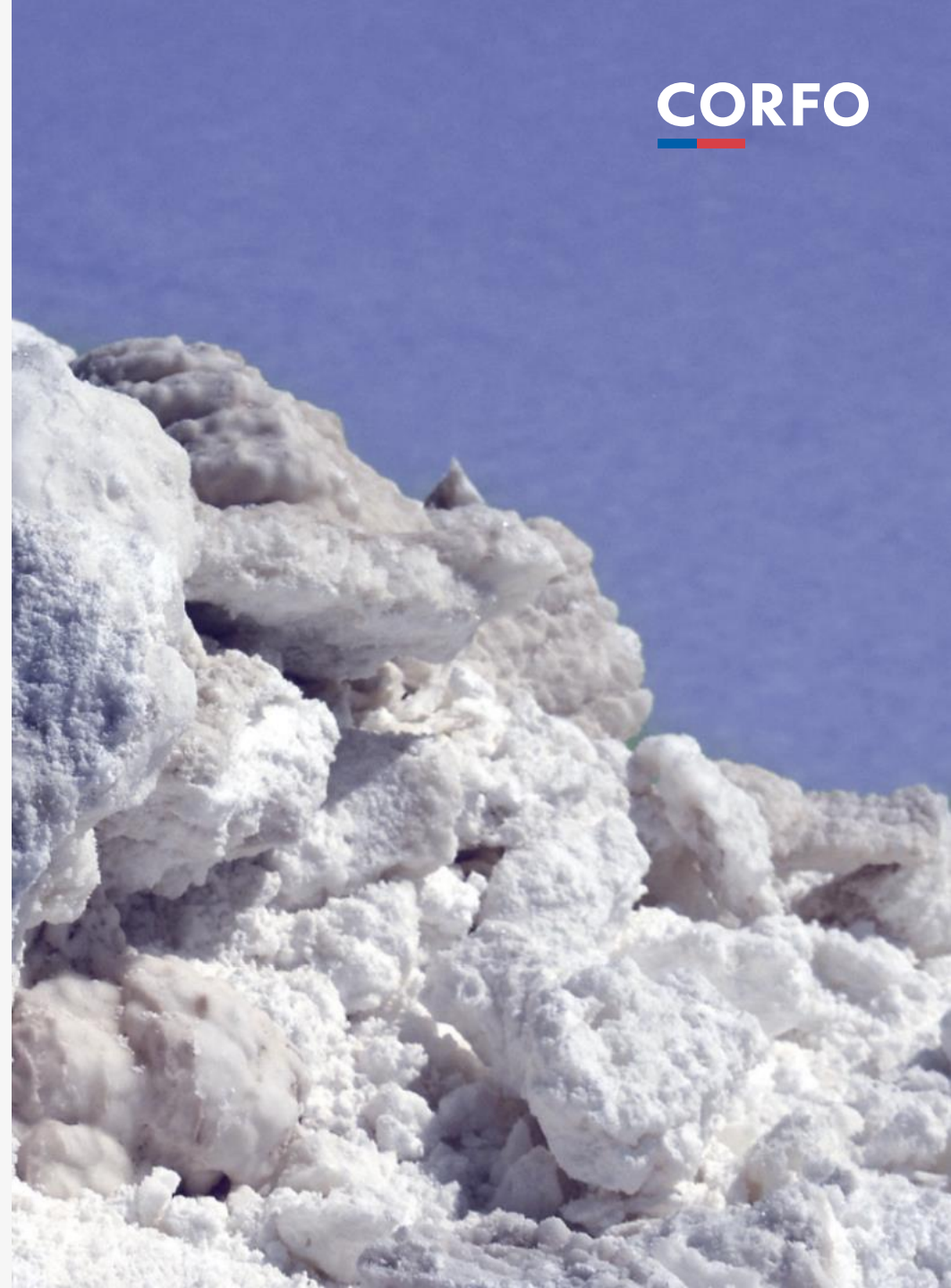
- The Chilean Economic Development Agency (CORFO), founded in 1939, is the **government agency responsible for promoting the country's economic development**, under the Ministry of Economy, Development and Tourism.
- Its main mission is to support **entrepreneurship, innovation, and competitiveness** in Chile.
- Corfo owns the mining properties of the Salar de Atacama, and is the agency responsible for the **Call for Specialized Producers of Lithium Products with Added Value** in the Atacama Salt Flat.
- Through this call, Corfo seeks for mining operations to not only generate income for the country, but also develop productive value chains, increase local value, and to create high-quality jobs.



General Objective

To select national or foreign companies, that are already established or will be established in Chile, as specialized producers to:

- Produce **value-added** lithium products
- Receive a **guaranteed supply** of lithium carbonate from Albemarle **at a preferential price**
- Propose and **implement an investment project**, selected by Corfo





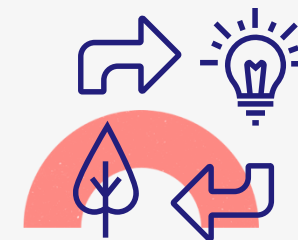
Specific Objectives



1 To promote investment and encourage the generation of value-added Lithium products in Chile



2 To generate local capabilities through training and the development of value-added lithium products.



3 To encourage technological development and the use of brine-based mineral resources.



Key Aspects

- Maximum annual allocated volume of lithium carbonate at a **preferential price**:
 - Year 1: 9,599 t LCE
 - Incremental to 15,998 t LCE within 5 years
- Supply is guaranteed until December 31, 2043
- Access to technical-grade (10%) and battery-grade (90%) lithium carbonate

| Year | Maximum Annual Allocated Volume (Metric Tons of LCE) |
|-----------|--|
| 1 | 9,599 |
| 2 | 11,198 |
| 3 | 12,798 |
| 4 | 14,398 |
| 5 onwards | 15,998 |





Key Aspects

What is the “preferential price”?

$$\text{Preferential price} = \text{WAP} - \text{AC}_{\text{Freight}} - \text{AC}_{\text{Insurance}}$$

- WAP: weighted average price derived from the net sales of Albemarle, calculated based on 20% of sales with the lowest unit prices over the last six months
- $\text{AC}_{\text{Freight}}$: average freight cost per metric ton exported by Albemarle during the last six months
- $\text{AC}_{\text{insurance}}$: average insurance cost per metric ton exported by Albemarle during the last six months



Alternatively, the selected specialized producer and Albemarle may agree within the supply contract to an **alternative price scheme**.





Who can apply?

Domestic and foreign entities, established or planning to establish themselves in Chile, that are interested in developing value-added products based on lithium within the country.



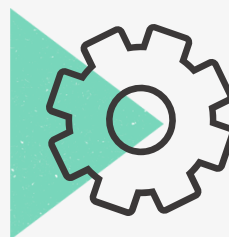


Who can apply?

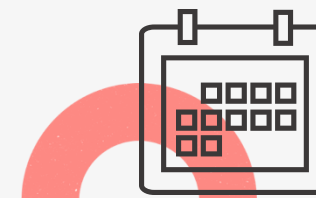
Applicants must:



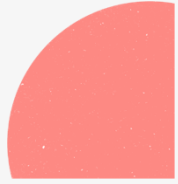
Submit an investment project focused on the development of value-added lithium products within the country (e.g., cathodes, battery components, among others).



Demonstrate technological, operational, and financial capabilities. These capabilities may be complemented by a separate legal entity through an associative arrangement (joint venture, licensing, or others).



If a foreign company is selected as a specialized producer, it must complete its incorporation in Chile as a legal entity within a period of 6 months.



Application requirements

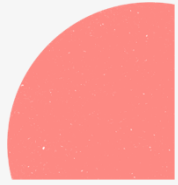
Applicant experience and capabilities:

- Minimum of 5 years experience in production and marketing within the lithium value chain.
- Financial capabilities: international risk rating of BB+ or higher, audited financial statements.
- Technical Capabilities: applicants must demonstrate knowledge and technical skills within the lithium market.

Investment project requirements:

- Minimum investment of USD 2,000 per ton of lithium carbonate required.
- Production must be carried out exclusively within Chilean territory.
- Development and implementation of Value-Added Products.





Application requirements

The application must specify:

- Investment amount
- Preliminary location
- Summary of project
- Schedule date of entry into operation
- Total plant capacity
- Products to be produced
- Expected sales volume and price
- Lithium carbonate requirements

Project formulation must include:

- Market analysis and projections
- Technical project information
- Schedule of execution (2026-2043)
- Financing structure
- Description of the management team in Chile.
- Added-value generated





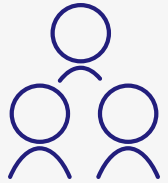
Proposal Evaluation



| EVALUATION CRITERIA | DESCRIPTION | WEIGHT |
|---|--|--------|
| BIDDER'S EXPERIENCE AND TECHNICAL CAPABILITIES | The Bidder's experience and technical capabilities in the production and commercialization of lithium value chain products will be evaluated. | 15% |
| PROJECT FINANCING STRUCTURE | The evaluation will consider the financial soundness and economic feasibility of the project's financing. | 15% |
| FORMULATION AND EVALUATION OF THE INVESTMENT PROJECT | The quality and soundness of the technical formulation, market analysis and projection, and the experience, competencies and organizational structure of the responsible team will be evaluated. | 20% |
| VALUE ADDED | Added value generated by the Project will be evaluated, expressed per unit of lithium carbonate (ton/year). | 20% |
| POSITION OF THE PRODUCT IN THE LITHIUM VALUE CHAIN | The evaluation will assess the level of sophistication of the proposed product and its strategic position within the lithium value chain. | 20% |
| SUSTAINABILITY OF THE PROJECT | The integration of environmental and social commitments into the design and execution of the project will be positively evaluated. | 10% |



Proposal Selection Process



1

2

3

4

Evaluation Committee

Proposals will be evaluated by a committee composed of personnel from Corfo and, when applicable, officials from other state administration agencies

Preparation of the Evaluation Report

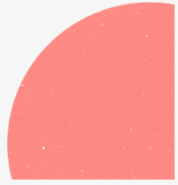
The evaluation committee will prepare an official Evaluation Report for admissible proposals.

Proposal Selection

Once the evaluation is completed, the report will be submitted to the Executive Vice President of Corfo, who will sign the Selection Act.

Notification of results

All applicants and Albemarle will be notified of the Selection Act.



Signing of the Supply Contract

Albemarle and the selected specialized producer will sign an agreement (supply contract) which shall set forth the following rights and obligations, among others:

- Albemarle's obligation to sell lithium carbonate to the Specialized Producer at a Preferential Price
- The Specialized Producer's obligation to use the acquired lithium carbonate exclusively to produce value-added products in Chile
- The Maximum Annual Allocated Volume and the mechanisms for adjusting the percentage of lithium carbonate, if applicable
- Term of validity of the supply contract
- The performance bonds required to ensure compliance, with the obligations established therein.
- Corfo's authority to supervise and verify compliance with the project and the agreed obligations.





Timeline of the application process



APRIL 30

15:00 hrs.

1

Applications
open



SEPTEMBER 01

13:00 hrs.

2

Questions and requests
for clarifications close



SEPTEMBER 25

13:00 hrs.

3

Applications
Close



(*) All times are in
accordance with the
local time in Santiago,
Chile (GMT-4).





Questions & Clarifications



For further information, please contact:



Email: lithiumprojects@corfo.cl (*)



Web: www.corfo.cl

(*) All questions must be submitted in writing by 1:00 PM on Monday, September 1, 2025, according to local time in Santiago, Chile (GMT-4). All questions and corresponding answers will be published online by Corfo, to guarantee transparency and equality of information.

**CORFO is committed to developing the
value-added lithium industry in Chile**

***An opportunity to be part of the
future of electromobility and energy
storage***



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